

COMPANY OUTLINE

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SECT. 1: GENERAL INFORMATION

- 1.1 COMPANY NAME: COR.TEM
- 1.2 LEGAL NAME: S.p.A.
- 1.3 TAX CODE / VAT NO.: 00052120318
- 1.4 MEMBER OF THE TRADE, INDUSTRY,
AGRICULTURE AND CRAFT REGISTRER OF: GORIZIA
MEMBERSHIP NO.: 32755
- 1.5 REGISTERED PLACE OF BUSINESS
AND WORKSHOP: Via Aquileia, 10 – 34070 Villesse (GO) – Italy
TELEPHONE NO.: +39 0481 964911
TELEFAX NO.: +39 0481 964999
- 1.6 SALES: Piazzale Dateo, 2 – 20129 Milano – Italy
TELEPHONE NO.: +39 02 76110329
TELEFAX NO.: +39 02 7383402
- 1.7 TYPE OF ACTIVITY: Manufacturer
- 1.8 MAIN PRODUCTS AND AREAS OF ACTIVITY:
- Explosion-proof electrical equipment suitable for areas where hydrogen and other hazardous gases are present
 - Weather-proof electrical equipment
 - Increased safety junction boxes
- 1.9 PATENTS AND LICENCES:
- Junction boxes serie “Compact 2000” NR. 21207.B/86
 - Lighting fixtures serie “EVF” NR: 21867.B/78

SECT. 2 : FINANCIAL INFORMATION

2.1 COMPANY CAPITAL: € 900.000,00

2.2 COMPOSITION OF THE COMPANY'S MANAGEMENT:

Mr. Rossi A. – Vice President

Mr. Gratton R. – Vice President

Mr. Lorenzon S. – Vice President

2.3 ASSOCIATED COMPANIES:

ELFIT S.p.A.

2.4 COMPANY SHARES IN ANY OTHER FIRMS:

50% MECAR S.r.l.; 60% CELME S.r.l.; 50% CORTEM UK Limited

2.5 BANK REFERENCES:

Banca Popolare di Milano Agenzia n. 315 - Via Poscolle, 67 Udine

Banca Nazionale del Lavoro - Corso Italia, 19 Gorizia

Banca Commerciale Italiana - Corso Italia, 4 Gorizia

Banca Friuladria - Via Boccaccio, 2 Gorizia

Rolo Banca 1473 - Via Dante Alighieri, 25 Gradisca d'Isonzo (GO)

SECT. 3: ECONOMIC / COMMERCIAL INFORMATION

3.1 ANNUAL TURNOVER FOR THE LAST 3 YEARS:

2001: €	10.685.000,00
2002: €	11.963.000,00
2003: €	14.800.000,00

3.2 COMPANY PERSONNEL (No. of employees):

Direct production: 50 Other: 25 Total: 75

- MANAGEMENT PERSONNEL:

<u>POSITION</u>	<u>NAME</u>
Chairman	GRATTON RICCARDO
Managing Director	LORENZON SILVANO
Sales & Commercial Manager	ROSSI ALESSANDRO
Production Manager	COLAUT DARIO
Technical Manager	FURLAN FRANCO
Account Manager	BRAVO STEFANO
Europe Sales	SCABURRI ANTONELLO
Export Sales	NIGRO ANTONIO
Export Sales	PAPAGNI DOMENICO
National Sales	SCANFERLINI GIANPAOLO

- SUBDIVISION ACCORDING TO MAIN FUNCTIONS (No. of employees):

Commercial Dept.	11
Administration	5
Design and engineering	3
Purchasing	1
Quality control / assurance	3
Production	50
Warehouse and shipment	2

3.3 LIST OF MAIN REFERENCES AND MOST SIGNIFICANT SUPPLIES:

See attached USER LIST

3.4 OPTIMUM SUPPLY QUANTITY (express in value): € 30.000,00 – € 50.000,00

3.5 PLANT PRODUCTS:

MAIN PRODUCTS	MAIN CHARACTERISTICS	AVERAGE DELIVERY TIME
Lighting fixtures	EEx-d, EEx-e execution	2-6 weeks
Control stations	EEx-d, EEx-e execution	4-8 weeks
Junction boxes	EEx-d, EEx-e, EEx-i execution	1-4 weeks
Cable glands, fittings	EEx-d, Eex-e execution	1-3 weeks
Panel boards	EEx-d execution	8-10 weeks

SECT. 4: QUALITY ASSURANCE AND CONTROL

4.1 QUALITY ASSURANCE AND CONTROL:

CORTEM has been certified according to UNI EN ISO 9001 code on 10.11.94 by DET NORSKE VERITAS with certificate nr. CERT-00309-94-AQ-VEN-SINCERT (attached).

CORTEM has a Quality Manual, which includes a collection of Procedures specifying the activities performed to ensure the compliance with above mentioned requirements.

NAME OF THE RESPONSIBLE OF QUALITY ASSURANCE: Roman F.

4.2 INSPECTION AND TESTING:

These activities are carried out by our internal inspection and quality control departments and/or, on request, by recognised inspection agencies, as:

- S.G.S.
- Lloyd Register
- Bureau Veritas

All testings are performed with instruments certified by authorised laboratories.

SECT. 5: OTHER INFORMATION

5.1 BRIEF HISTORY OF THE COMPANY:

CORTEM was born in 1968. In a very short period it built its shields and offices on its own property area. Starting from the beginning its quality was highly appreciated so that CORTEM grew continuously up.

5.2 OTHER SIGNIFICANT INFORMATION.

All the equipment in a safety execution manufactured in our factory are certified according to one or more of the following European Codes:

EN 50014 – Explosion-proof materials general rules

EN 50018 – Explosion-proof materials protection “d”

EN 50019 – Increased safety materials protection “e”

EN 50020 – Intrinsically safety materials protection “i”

and certified by following approved laboratories:

ISSEP – Colfontaine – Belgium / CESI – Milan – Italy / KEMA – The Nedherland / SIRA - UK

5.3 ATTACHMENTS:

- Quality System Certificate
- User list